

# Core Customer Day 2026

Infor Enterprise Performance Management (EPM)



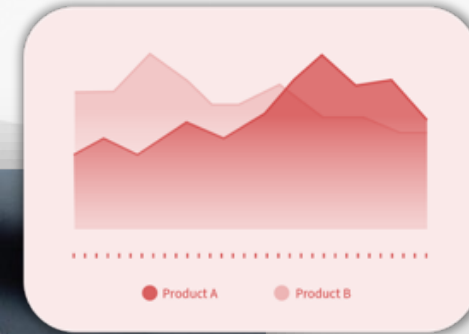
**CORE** Financial Systems

Budgeting & Planning, Financial Reporting, and Financial Consolidation

# Enterprise Performance Management (EPM)

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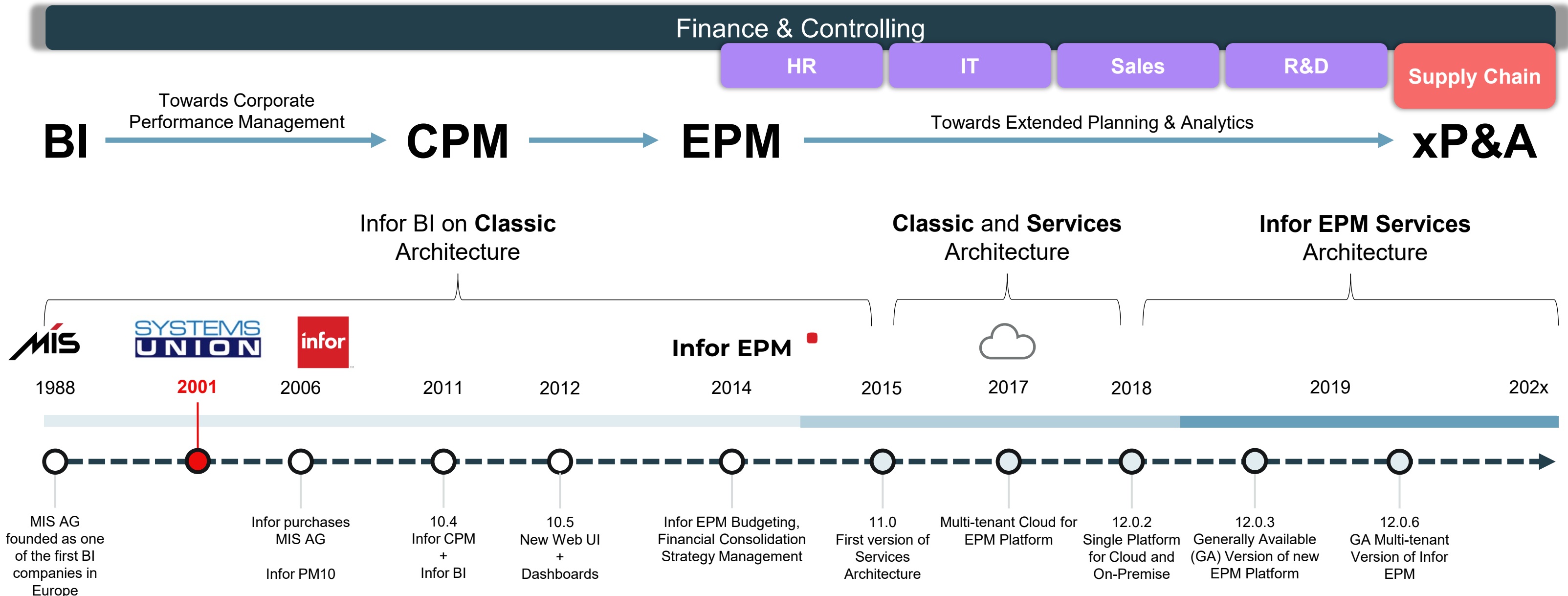
25<sup>th</sup> March 2026



**OBJECTIVES**

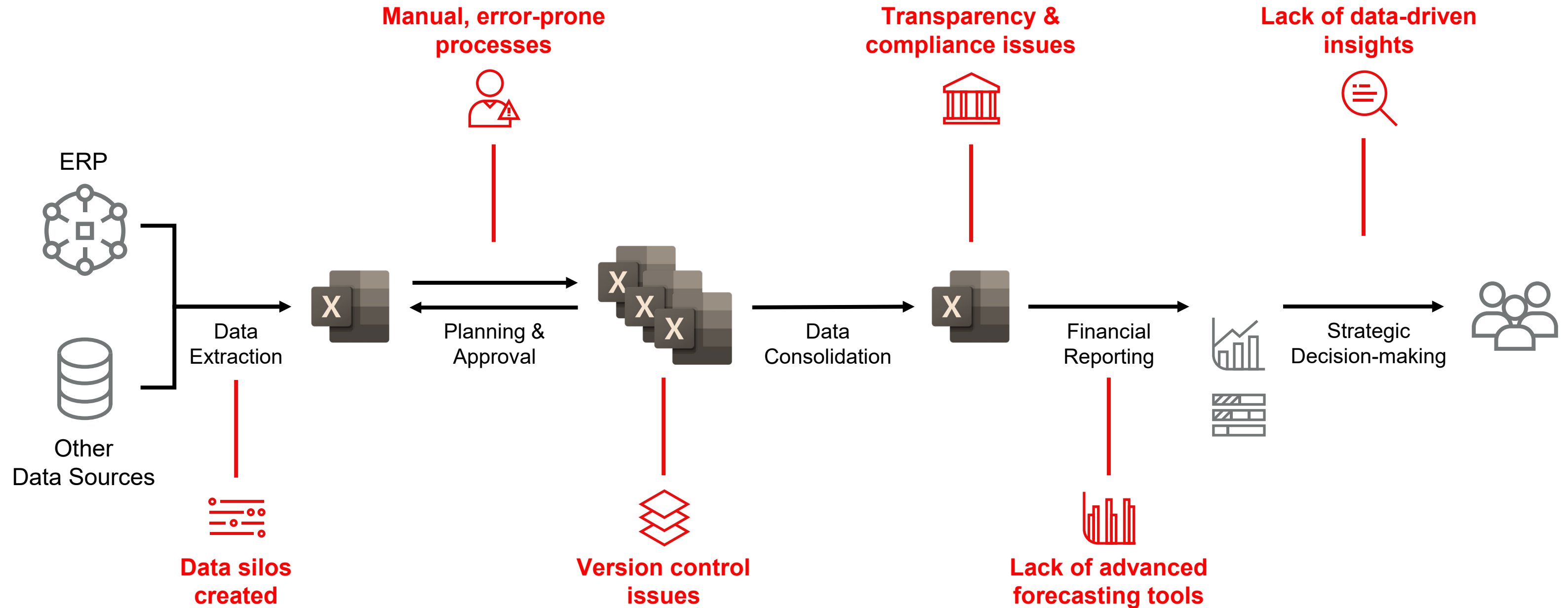
# The Evolution of Performance Management

## 30 Years of Evolution

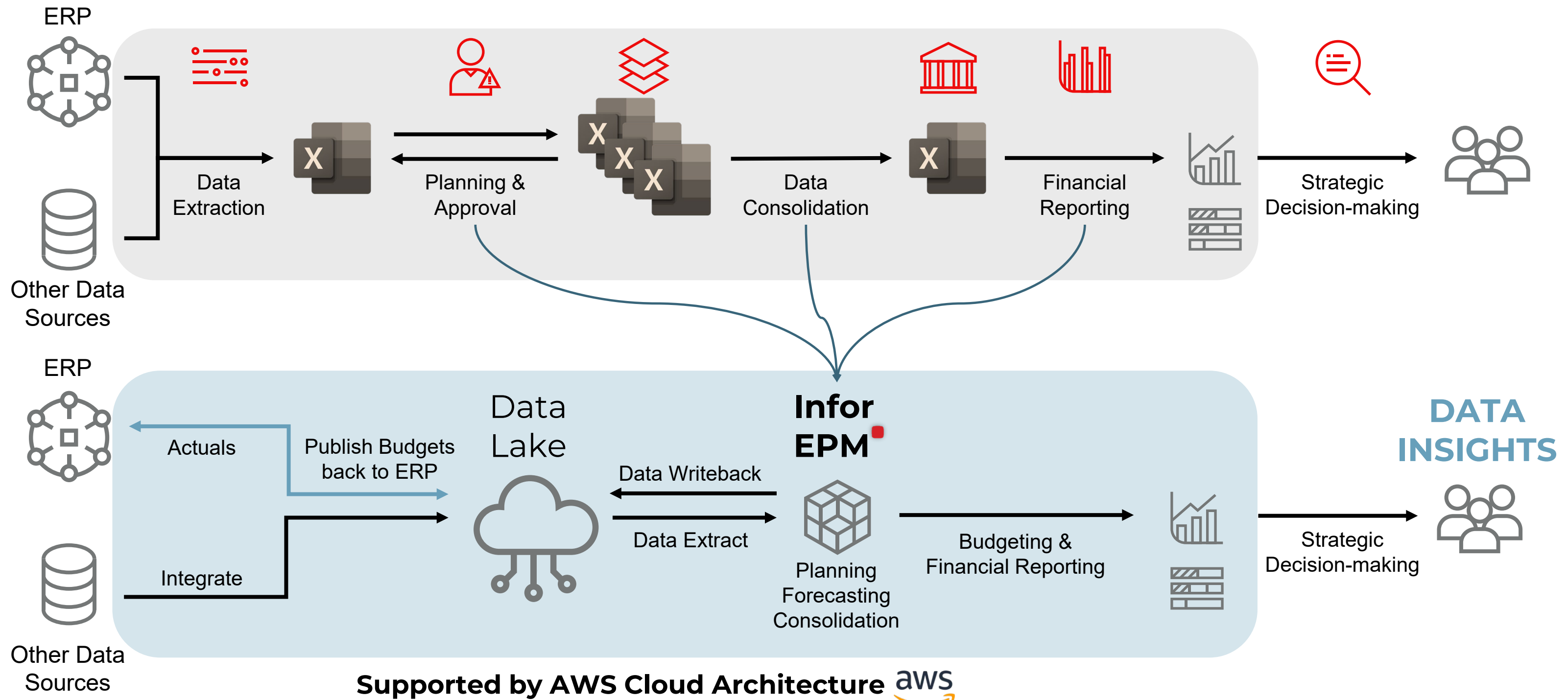


# The Challenges faced by Organizations

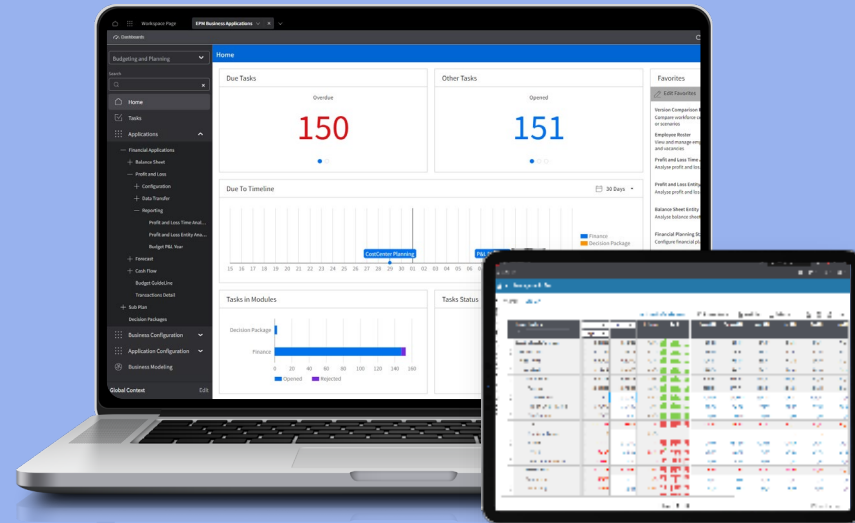
## Planning Process



# The Planning Process with Infor



# Infor EPM Full Coverage for Performance Management



## Budgeting & Planning

### Financial Planning

Managing budgeting & forecasting processes  
Perform what-if scenario analysis

### Operational Planning

Workforce budgeting, custom planning  
Capex, sales planning and more



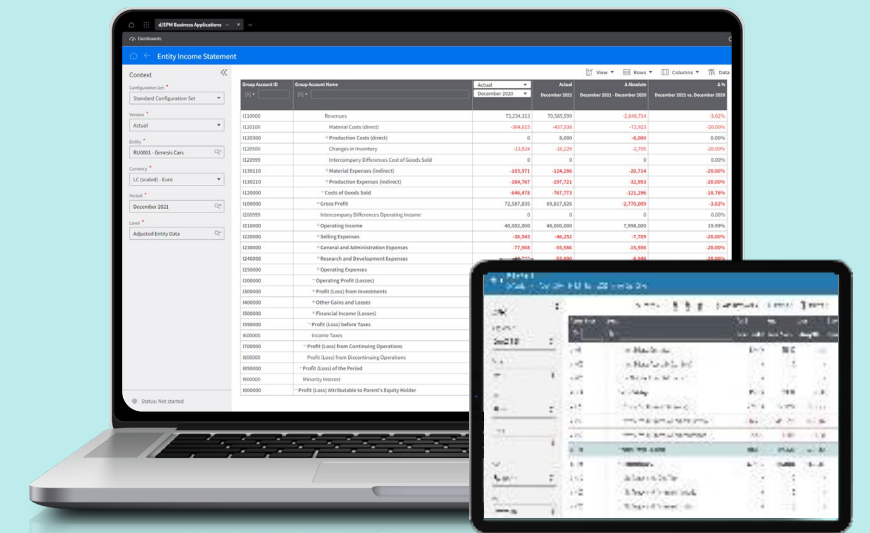
## Financial Reporting

### Powerful analytics

Dashboards and KPIs, mobile access  
Financial reporting with commentaries

### Office Integration

Reporting and planning native in Excel  
Embed financial results in Word documents



## Financial Consolidation

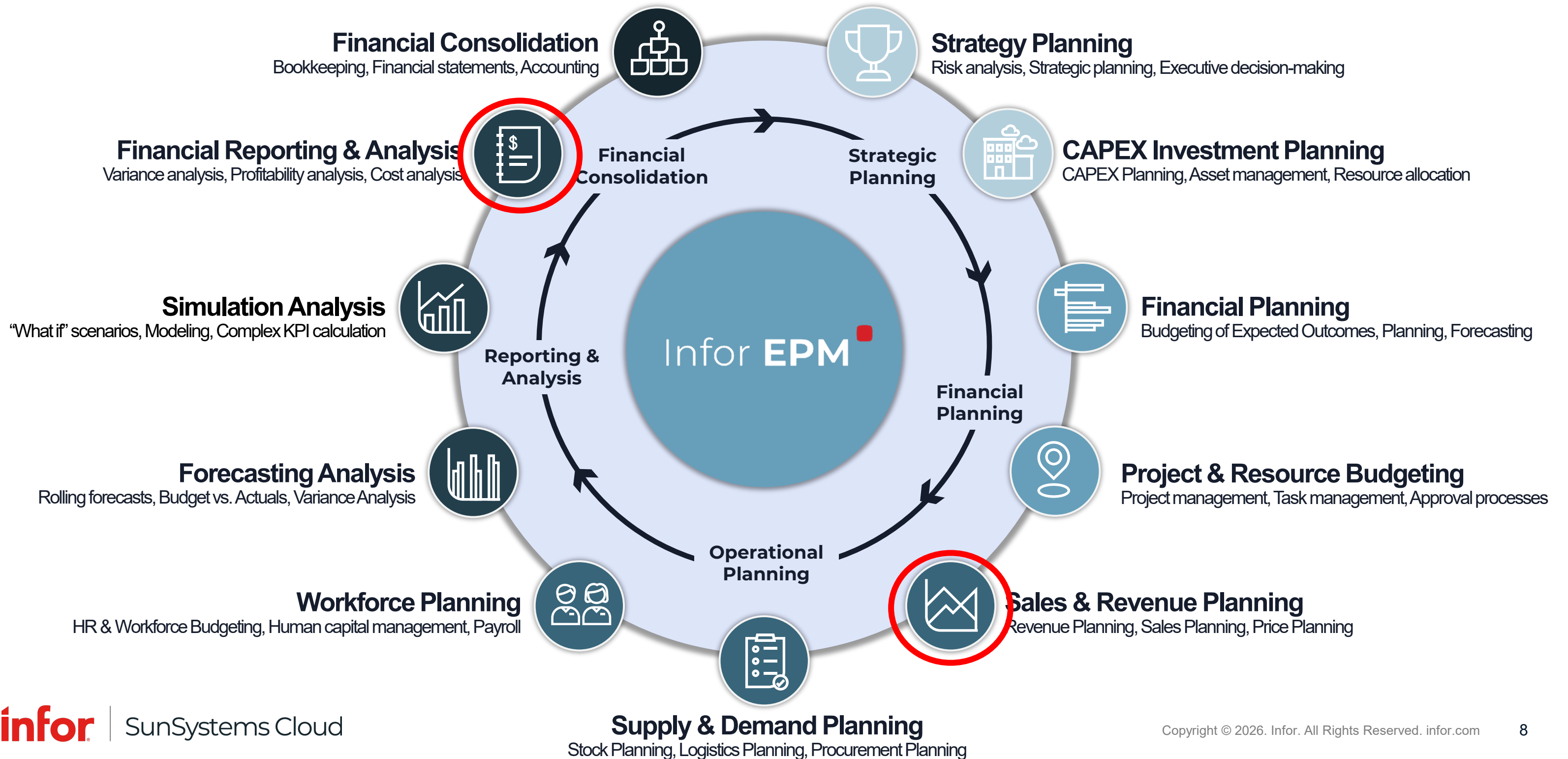
### Consolidate your books

Statutory & Management Consolidations  
Connect to ERP or other sources

### Automated transactions

Elimination journals  
GAAP adjustments

# Infor EPM Full Coverage of Performance Management



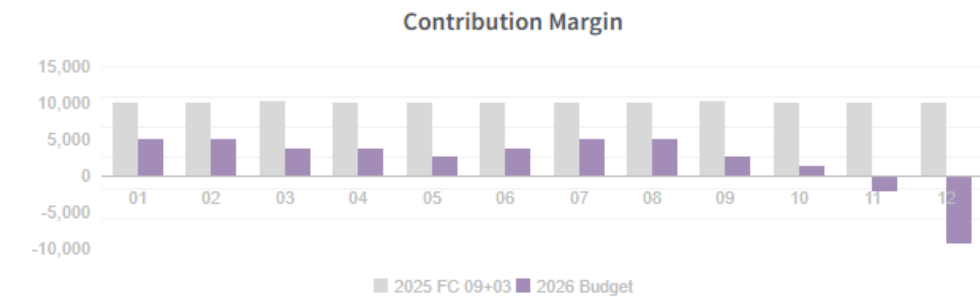
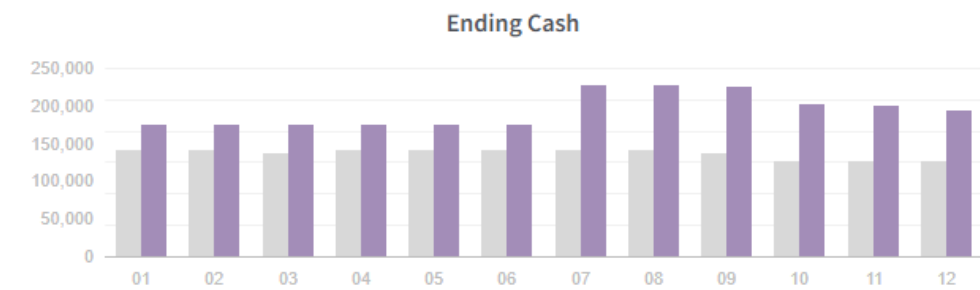
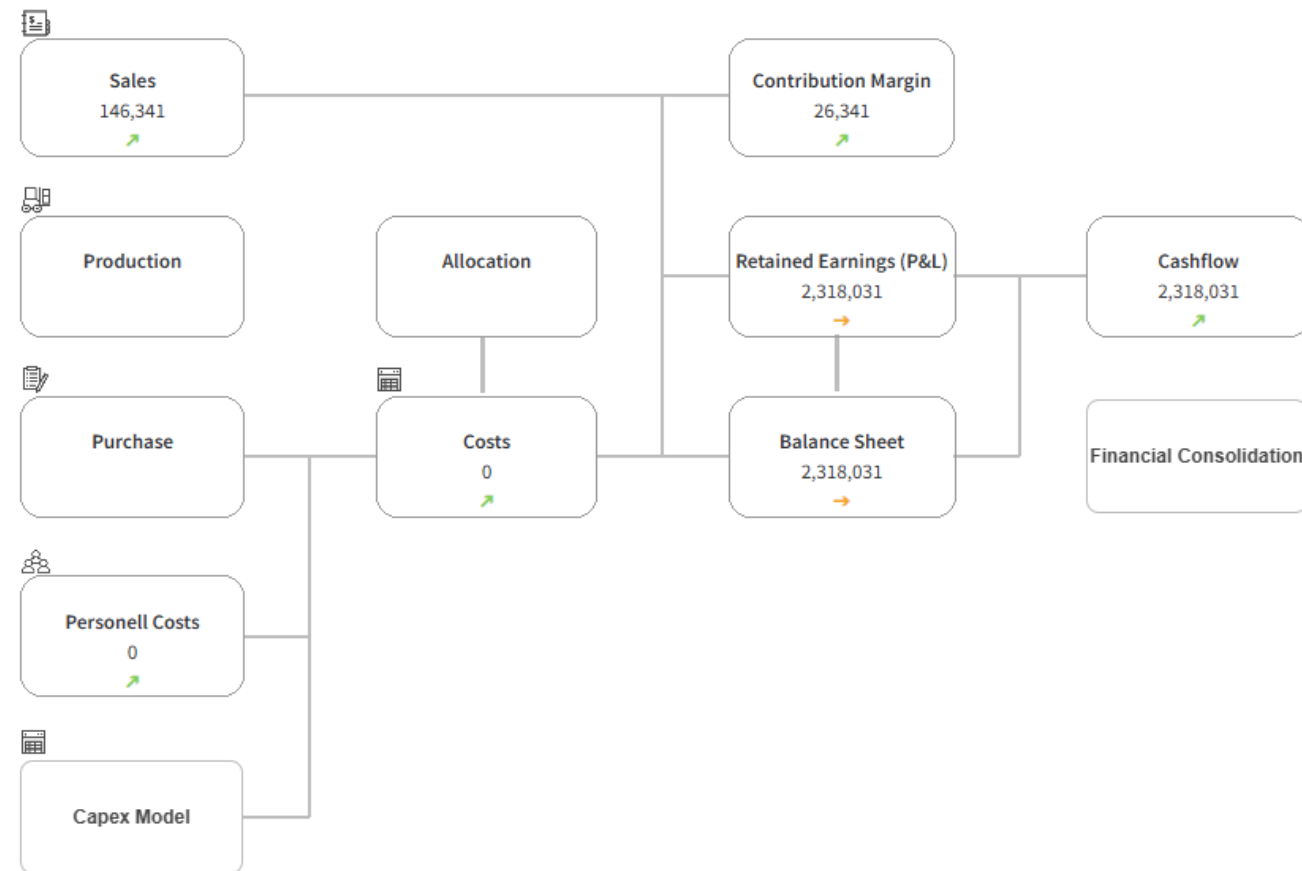
# Budgeting WITH EPM

Home Demo Example Reports Template Settings

## Overview Integrated Planning

Home Skalierung

Entity: Genesis Cars Time: 2026 Version: Budget Time Compare: 2025 Version Compare: FC 09+03



# Reporting WITH EPM

Financial Reporting Home Favorites ▾

Perspective: Regular Calendar with Segments Entity: Infor Services (Europe) Ltd Reporting Period: Nov 2025 Reporting Version: Actuals Comparison Version: SUN Budget Scaling: 1,000

**Working Capital**  
Nov 2025

No Data available for the Selected Context

**Acid-Test Ratio**  
Nov 2025

11.23

+0%

**Cash Ratio**  
Nov 2025

5.64

+0%

**Operating Cash Flow Ratio**  
Nov 2025

1.91

+0%

**Liquidity Ratios**  
Nov 2025

1.91

+0%

**Debt Ratio**  
Nov 2025

0.50

+0%

**Debt to Equity Ratio**  
Nov 2025

0.33

+0%

**Interest Coverage Ratio**  
Nov 2025

0.01

+0%

**Asset Turnover Ratio**  
Nov 2025

0.17

+0%

**Current Ratio**  
Nov 2025

0.55

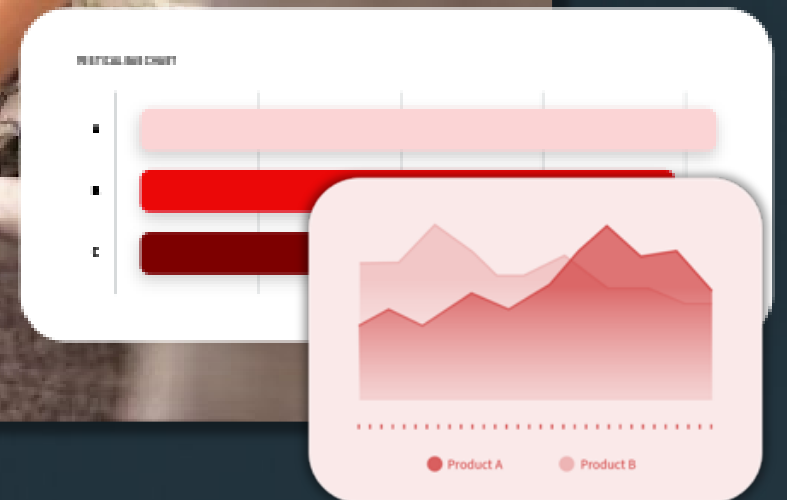
+0%

**Revenue Actual vs Budget**  
Nov 2025 vs Oct 2025 in EUR

**Debt Ratios**  
Nov 2025 vs Oct 2025 in EUR

Account	Nov 2025						
	Actuals	SUN Budget	Variance	Var%	Prior Year	Variance	Var%
Local Accounts	0	0	0	0.0%	2	(2)	(100.0)%
Balance Sheet	0	0	0	0.0%	0	0	0.0%
Profit / (Loss) for the Period	(336,021)	(398,073)	62,052	(15.6)%	(372,474)	36,453	(9.8)%
Gross Profit	(1,187,119)	(1,238,433)	51,314	(4.1)%	(1,230,172)	43,053	(3.5)%
Revenue from Contracts with Customers	(1,822,801)	(1,840,675)	17,874	(1.0)%	(1,842,197)	19,396	(1.1)%
Cost of Sales of Goods	298,035	279,051	18,984	6.8%	289,226	8,809	3.0%
Cost of Providing Services	337,647	323,191	14,456	4.5%	322,799	14,848	4.6%
Operating Profit	831,518	819,627	11,891	1.5%	837,010	(5,492)	(0.7)%
Distribution Costs	248,219	257,211	(8,992)	(3.5)%	271,193	(22,974)	(8.5)%
Administrative Expenses	705,270	700,613	4,657	0.7%	699,776	5,494	0.8%
Other Income/Gains/(Losses)	(121,971)	(138,197)	16,226	(11.7)%	(133,959)	11,988	(8.9)%
Profit before Income Tax	19,580	20,733	(1,153)	(5.6)%	20,688	(1,108)	(5.4)%
Error and Balancing Accounts	336,021	398,073	(62,052)	(15.6)%	372,474	(36,453)	(9.8)%
Balancing/Clear-down Accounts	336,021	398,073	(62,052)	(15.6)%	372,474	(36,453)	(9.8)%
Budget Balancing Postings	0	398,073	(398,073)	(100.0)%	0	0	0.0%
Year-End Retained Earnings Balancing Postings	336,021	0	336,021	0.0%	372,474	(36,453)	(9.8)%
Statistical Accounts	0	0	0	0.0%	2	(2)	(100.0)%
Allocation basis	0	0	0	0.0%	2	(2)	(100.0)%

# Thank you!



# Book an Infor EPM demo